



Tax
Risk
Advisory



BUILDING TRUST **DELIVERING RESULTS**

ABOUT US

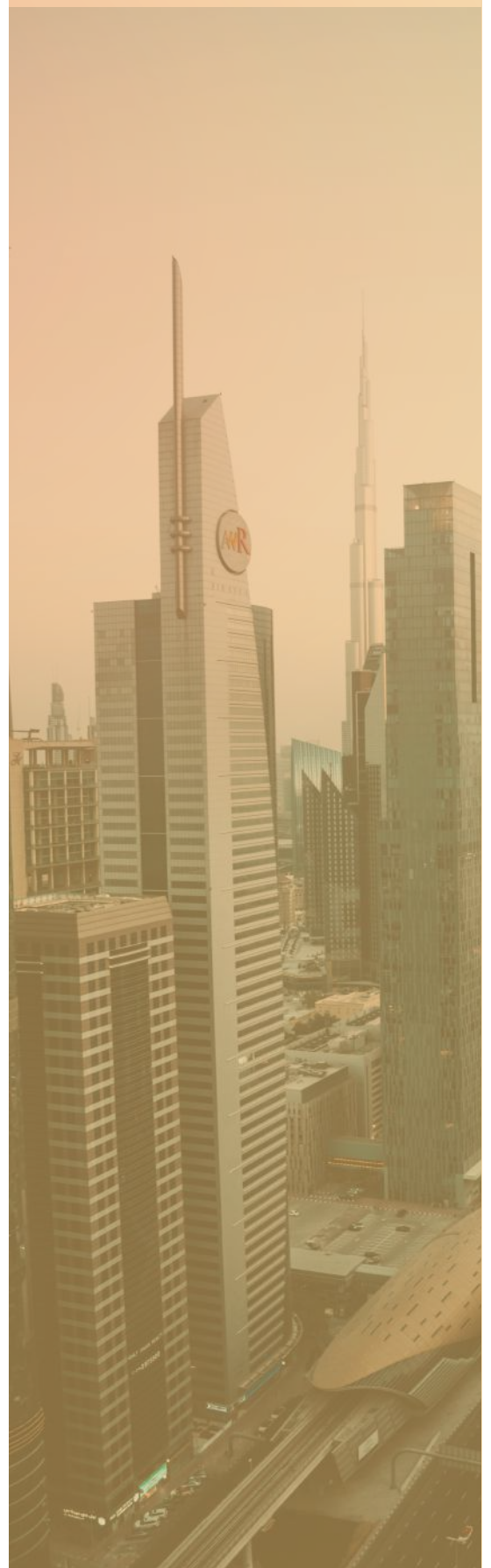
At KPSN, we partner with you to navigate complex challenges and unlock your business's true potential.

We endeavor to deliver solutions that are innovative, actionable, results oriented that can be seamlessly implemented. Our team comprises industry experts who bring deep domain knowledge, commitment to excellence, and a passion for delivering results that exceed expectations.

We don't just offer services—we evaluate our success by building lasting relationships with clients and timely delivery of tailored solutions that help our clients succeed in an ever-evolving business environment.

Established in 2014, our growth story is pinned by the unwavering commitment to core values, integrity, transparency, and highest standards of professionalism demonstrated throughout our 10+ years of journey as part of our continued pursuit of excellence. Empower your business with our solutions designed for tomorrow—start your journey today. Connect with us to help you serve better.

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OUR MISSION

To empower businesses by delivering innovative, actionable, and result-oriented solutions tailored to their unique challenges, while fostering lasting relationships built on integrity, transparency, and professionalism.

OUR VISION

To be a trusted partner at the forefront of industry trends, enabling clients to navigate an evolving business landscape with confidence and achieve sustainable success.

OUR GOAL

To exceed client expectations by providing cost-effective solutions aligned with their long-term objectives. We strive to drive success through tailored strategies, harnessing the expertise of our dynamic team focused on building value, trust, and empowering clients to thrive in a competitive and ever-evolving business landscape.

kpsn

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"Explore our expertise in becoming your partner in success"

WHY CHOOSE US



Client-Centric Approach



Exceeding Expectations



Growth-Focused



Collaborative Culture



Dynamic Team



R KRISHNA KUMAR

CO FOUNDER & PARTNER

R Krishnakumar is a qualified Chartered Accountant and ICAI Certified FAFD (Forensic Accounting and Fraud Detection) and holds bachelor degree in Commerce with over 17 years of experience in tax, risk and regulatory matters.

His areas of expertise include Tax & Regulatory advisory and litigation, forensic accounting, forensic data analytics, fraud prevention and detection, and business consulting spanning across industries.

He has represented clients before the AOs, TRO, TPOs, Commissioners and Tribunals and also handled VAT enforcements, Service Tax Department Audit / Investigations. He further has represented before investigation authorities like the Director of Revenue Intelligence, Director General Customs & Excise Intelligence, Director of Income Tax Criminal Investigation.

Further he has also been handling engagements on Risk based investigations and assessments for top listed companies and MNCs in India. He has been advising few international private equity funds on setting up, raising funds and Valuations.



“Empowering business with one stop expert solutions”

PRABHU GOVINDAN

CO FOUNDER & PARTNER

Prabhu Govindan is a qualified Chartered Accountant, Company Secretary and ICAI Certified FAFD (Forensic Accounting and Fraud Detection). He holds a Masters degree in Commerce and Bachelor degree in Law with over 18 years of experience in tax, risk and regulatory matters. He is also a Registered Valuer for Securities and financial assets under the Insolvency and Bankruptcy code.

His areas of expertise include corporate income tax; personal income tax; foreign investment into India; tax issues concerning MNC's and tax litigation covering a wide spectrum of industries.

He has represented for various assesses before the Assessing Officers, Commissioners, Tribunals and before other regulatory authorities RBI, RoC, STPI etc.,

Prabhu has worked on various assignments for clients in Manufacturing, Distribution, Logistics, Business Support Services, Engineering & IT/ITeS.

His prior work associations were as a key resource of Tax & Regulatory Practice at a Big4 audit firm, as a FP&A professional, handling group reporting and process automation initiatives with one of the top management consulting firm in the world and also worked as a consulting professional in the areas of information systems audit, Sox testing and Process reviews. He is also a board member in various Public Sector Undertakings as Independent Director.



SANGEETHA WOOSI PADHMANABAN

MANAGING PARTNER

Sangeetha brings over 15 years of extensive experience across India, the UK, Europe, and the UAE, covering audit, advisory, SOX compliance, and risk management. Sangeetha is a chartered accountant, also holding degree in Certified Internal Auditor (CIA), and Advanced Diploma in Management Accounting from CIMA (UK). Recently, she obtained a Six Sigma Black Belt certification, demonstrating her commitment to continuous learning to meet evolving client needs. Currently, she is exploring ways to leverage AI in finance and audit to deliver cost-effective, value-driven solutions.

Her extensive work experience spreads across diverse industries, including FMCG, manufacturing, IT solutions, construction, automotive, media, and consulting, and she has worked with leading and Big 4 audit firms. Her exceptional interpersonal skills, strong communication, stakeholder engagement, ability to blend financial acumen with strategy, deep expertise in internal audits, risk assessment, and compliance, makes her a valuable business partner.

Her technical expertise includes identifying automation opportunities, conducting complex process reviews of business cycles (such as O2C, P2P, R2R), developing risk control matrices, performing analytical assessments, and evaluating financial statements. She is also skilled in drafting policies, SOPs, and DOAs. Additionally, Sangeetha has extensive experience implementing Oracle ERP across multiple business units, consistently enhancing operational efficiency, strengthening controls, and elevating the governance framework across organizations.

KPSN JOURNEY SO FAR

01

Audit firm founded in 2014 in India with 3 partners

3 New branches launched

02

03

Specialised services added such as business valuation, forensics, IT/cyber security

200+ Clients

04

05

90+ Employees

Growing overseas in 2024, with PCAOB(US) affiliation and office set up in Dubai

06

OUR KEY SERVICES



Accounting | Book Keeping |
Outsourcing



Risk Advisory | Internal
Audits



Company Formation |
Incorporation



Audit | Assurance

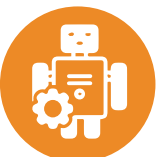
Tax
Risk
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Business Valuation |
Advisory



Tax Consulting | Compliance



Business Process Optimization
| Automation



ACCOUNTING | BOOK KEEPING | **OUTSOURCING**

Whether you're a small or large business owner focused on core accounting and finance, KPSN has you covered. We offer comprehensive accounting and bookkeeping services tailored to businesses of all sizes, with a highly experienced team (10+ years) ensuring compliance with international accounting standards. Our services provide seamless access to real-time reporting, tax reminders, and timely insights to support informed decision-making.

As organizations increasingly recognize the importance of a strong accounting framework for control, reporting, and governance, outsourcing these functions optimizes operations and the costs without compromising quality. Our flexible, expert support at KPSN available on a full-time or part-time basis covering various functions, including finance, HR, customer support, and inventory management empowers your business with effective decision making and improved compliance.

In addition, we also offer virtual CFO services catering to startups, small and medium enterprises /corporates who cannot afford a full time CFO. Our CFO services would facilitate financial reporting, budgeting, forecasting, cash flow management, and organizational leadership.

RISK ADVISORY | **INTERNAL AUDITS**

Internal audit and Risk Management is increasingly seen as a strategic partner that can help organizations navigate complex challenges and seize new opportunities.

By providing objective advice and assurance, internal audit can help management accelerate improvements in governance, risk management, and control processes.

Effective risk management and proactive internal auditing also help create a foundation for sustainable success,unlocking the opportunities to focus on core operations and long-term business resilience.

Our internal audit experts at KPSN will collaborate with you to gain a deep understanding of your business goals and the key factors influencing them.

COMPANY FORMATION | INCORPORATION

Dubai is a prime destination for entrepreneurs and businesses due to its ease of doing business and multiple benefits. Setting up a business in the UAE requires navigating various factors, from selecting the right location and business structure to securing licenses and permits. At KPSN, we simplify the process by offering expert guidance through each stage, ensuring smooth setup and compliance with legal requirements.

Our team handles everything from advising the suitable location that best suits the business requirements, obtaining necessary permits, government approvals, handling the documentation, and enabling you to focus on setting up as well as growing your business efficiently in this thriving international hub.

We offer comprehensive support, from choosing the right business structure to handling government approvals. Our team ensures you meet all legal requirements, reducing the complexity and ensuring a seamless experience.

For FMCG industry, our expert team can facilitate an extensive boutique of regulatory and compliance services including food safety certifications (HACCP, ISO, FSSC, Halal etc.), label and formula validations, consulting and advisory on product compliance, quality assurance etc.,

AUDIT | ASSURANCE*

In the ever-evolving landscape of auditing and assurance, driven by stricter regulations and heightened stakeholder expectations for transparency, audit services have become essential for many organizations.

At KPSN, we believe in our responsibility to go beyond regulatory compliance, focusing on enhanced transparency and reinforced trust in corporate reporting. Our experienced team of external auditors is committed to providing a consistent, objective opinion on your financial statements, ensuring they present a true and fair view in line with the appropriate reporting framework.

Through comprehensive planning, we gain an in-depth understanding of each business, enabling us to concentrate our efforts on high-risk areas and deliver cost-effective audit solutions. Our services include Statutory Audits (in compliance with IFRS) for both free zone and mainland entities, Business Liquidation, Fixed Asset and Inventory verification, and other agreed-upon procedures.

*Conducted in collaboration with associates/affiliates

BUSINESS VALUATION | ADVISORY

Business valuation is crucial for informed decision-making in areas such as mergers, acquisitions, and strategic planning. KPSN has a well experienced team of professionals (including certified valuers) who adopt a structured approach to assess a company's worth. This includes analyzing the business profile, reviewing historical financial statements, and comparing market conditions

We apply appropriate valuation methods, like market, income, or cost approaches, based on the company's data and projections, and deliver a comprehensive report with actionable insights to guide strategic decisions. Navigating public listings and fundraising can be challenging for many companies. Leveraging on our extensive experience from SME IPO listings in India, we bring extensive knowledge base from both sides of the investment landscape.

Our team can collaborate with you to develop an effective fundraising strategy that includes Investor identification, pitch deck preparation, due diligence support, negotiation, and deal structuring ensuring a seamless transition to the public market and IPO or successful fundraising. Our expert team at KPSN also ensures compliance with regulatory requirements while assisting in investor relations and communication strategies.

TAX CONSULTING | COMPLIANCE

Whether you are a employee or a business owner, selecting the right firm to handle your tax matters is crucial to ensure your compliance needs are well addressed.

At KPSN, we help businesses navigate the complexities of UAE tax laws, ensuring compliance while optimizing the tax liabilities.

We can assist on the areas encompassing registrations, filing of returns and tax healthchecks and assessments relevant to excise duty, corporate taxes, value added taxes, transfer pricing, economic substance regulations, and anti money laundering compliance.

Also, our experienced international tax professionals at KPSN India can also assist you with wide range of services encompassing cross border investment strategies on optimal ownership and jurisdiction structures for investment, tax efficient cash repatriation and up streaming of funds, evaluation of IP domicile jurisdiction, structuring of IP transfer in a tax efficient manner and review of international tax attributes aimed at facilitating tax rate optimization.

BUSINESS PROCESS OPTIMIZATION

| AUTOMATION



In today's fast-paced digital landscape, technology is key to enhancing efficiency, ensuring operational resilience, and unlocking the potential of both people and organizations.

We work with dynamic, and growth-driven businesses to provide innovative solutions to complex challenges.

By integrating AI and related solutions in key areas such as auditing, accounting, and advisory, we streamline complex tasks, reduce costs, and provide data-driven insights.

Our solutions are designed to unlock value across industries, offering clients innovative tools for improving processes like automated invoice processing, financial reporting, and more.

By embracing advanced technologies, we help businesses stay ahead of the curve and create lasting value.



INDUSTRIES WE DEAL WITH

Retail



01

02



FMCG

Information
technology



03

04



Ecommerce

Health and
hospitality



05

06



Real estate

Shipping and
logistics



07

08



Financial
services

OUR KEY CLIENTS



OUR KEY CLIENTS



Prescinto



L&T Shipbuilding

FULCRUM



C.H. ROBINSON



**Oriental
Insurance**





Tax
Risk
Advisory

CONTACT US

Registered office

Meydan Grandstand, 6th Floor, Dubai, UAE

Phone: + 971544439796

Email : Sangeetha@kpsn.ae

Registered office

Crown Court, 1st Floor, No.128, Cathedral Road,
Chennai – 600 086.

Tel: +91 44 45000 258 /59

Other Branch offices – Madurai, Hyderabad

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